# Ramsay Devereux

# Sr. UX/CX/EXD Researcher | Strategist | Service Designer

ramsaydevereux.net | ramsay.w.devereux@gmail.com | 530.307.8736 | Denver, CO

# **CAREER PROFILE**

Sr. mixed methods UX/CX researcher, service designer, and business strategist who uses data-informed, VOC-led insights, agentic AI, and ten years of experience of leading in-house and Fortune 500 teams in the creation delightful experiences, optimized workflows, and targeted product solutions that drive transformational business growth.

### **AREAS OF EXPERTISE**

- Leverage my Fortune 500 strategist and UX/CX researcher team-of-one experience to define, execute, deliver and implement large scale HCD driven generative and evaluative end-to-end product lifecycle solutions and systems-level strategies.
- Drive research initiatives and user adoption while aligning complex project and stakeholder needs by illuminating the 'why' in product and business strategy through insightful storytelling, inspired change management, and collaborative workshops.
- Counsel leadership towards profitable product portfolios and actionable results while fueling roadmap growth strategies by combining innovative technologies, systems analysis, with data driven solutions, and insightful JTBD research.
- Streamline research operations, saving time, effort, and money wile increasing research consistency, education, and impact by leveraging new technologies and methodologies via standardized, repeatable, and templatized process improvements.

### **EXPERIENCE**

# Freelance UX Researcher | Designer | April 2015-Present

San Francisco, CA | Denver, CO | Remote

- Defining agentic AI business strategy and operational workflow opportunities to enhance business and UXR applications through JTBD task analysis at Intuist.ai.
- Provide ongoing UX research testing and best practices for Walletgyde an early-stage financial services management SAAS product to drive strategic business growth, feature creation and optimal product market value fit.
- Led primary market research, providing targeted user personas to drive product proof of concept, feature development prioritization and market value fit for an internally funded, first-of-its-kind, airborne environmental measurement hardware system with companion digital SAAS reporting services.
- Independently executed omnichannel social media campaigns and strategically drove user adoption, education, sales and feature development for an early-stage wearables fertility app via ethnographic, market, and competitive analysis.

# Lead UX Researcher | April 2024-August 2024

Robert Half | Global Staffing and Consulting Firm | Remote

- Optimized UXR ReOps cross-functional presentations, processes, and deliverables doubling team member project volume and speed, while increasing team efficiency, consistency, ease of use with clear impactful and consistent insights.
- Established benchmarking report card and primary UX/UI KPI's utilizing eight quantitative and qualitative metrics to iteratively and comparatively qualify and optimization opportunities for Robert Half's primary revenue generating tool.
- Defined key content and usability improvement opportunities across four entry points for Robert Half's primary productenhancing enhancing client trust, site traffic, comprehension, conversion, and revenue.
- Created a quantitative/qualitative benchmarking survey to iteratively and comparatively quantify and qualify user comprehension, satisfaction, and brand identity alignment, driving icon and illustration design direction with measurable ROI to create a cohesive, unique, recognizable, and adaptable brand asset system.

### **SKILLS**

### Strategy

CX System Analysis and Design Collaborative Design Workshops End-To-End Service Design Stakeholder Management Growth/Systems Thinker Al/Agentic Al Solutions User-Centered Design Project Management Change Management Design/Research ROI

### Research

Personas, Principles and Journeys Research Education/Advocacy Survey Design and Execution Quantitative and Qualitative Ops and Vendor Management JTBD Frameworks/Analysis Generative and Evaluative Ethnographic Research Mentorship & Training Competitive Analysis Heuristic Analysis Concept Testing Benchmarking Data Analysis

### Design

User Flow and Modeling Information Architecture Wireframing and Prototyping Lean and Agile Methodology Concept Briefs/Development Storyboarding

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### **EXPERIENCE CONTINUED.....**

### **Experience Strategist | September 2022-November 2023**

Idea Couture | Zone Digital | Cognizant Consulting | Remote

- From pitch to production, secured winning proposals, SOW's, aligned team resources, deliverables, and timelines, creating custom strategic solutions for Fortune 500's.
- Led the creation of a custom Al-driven service design solution via ethnographic qualitative interviews, personas, journeys and executive workshops integrating Chubb's four operational systems into one streamlined underwriter workflow, boosting efficiency and accuracy with a projected \$2 billion annual savings.
- Defined 'Digital Front Door' and physician service design solution optimizing operational efficiency and profitability via targeted UXR surveys, journeys, personas, and workshops with 10% growth in admissions for Ramsay Healthcare UK.

# **UX/CX** Researcher | January - June 2022

FreshForm | UX/CX/DX Consultancy | San Diego, CA

- As a Hewlett-Packard consultant, I aligned leadership to current HCD driven north star subscription product and payment model, establishing profitable market value fit, feature and roadmap outlooks through CX metrics, generative and evaluative research, storyboarding and design thinking workshops.
- Optimized content, flow, features, and UI design for mobile to hardware onboarding, increasing installations and memberships via qualitative, A/B, usability testing.
- Defined an automated CX reporting system streamlining global metrics, enhancing executive business decisions, improving product health and user satisfaction.
- Directed iterative domestic to global product research, testing and change management strategies for 15 product-specific onboarding flows into a single, universal streamlined solution for all global products and customers.

# UX Researcher | Designer | August 2016-December 2021

Delivering Hire Insights | Parent company for Dice.com | Denver, CO

- Singlehandedly led best practices, mentorship, and execution of all evaluative, generative, moderated/unmoderated, quantitative and qualitative UXR.
- Managed all UXR operations, vendors, and data anlaysis, including VOC board,
   CX reporting creation and product health reports for a ~\$225M IT job board.
- Served as a **strategic partner to executive leadership**, executing complex, large, mixed-methods research to inform product portfolios and business roadmaps.

# UX | UI Designer | May - August 2016

Century Link | Denver, CO

 Utilized a scrum and agile process to streamline customer account creation, product acquisition and user checkout flows, increasing satisfaction and profitability.

# **UX Design Intern | May-Aug 2015**

Return Path | Email Security and Deliverability Services | Broomfield, CO

- Drove strategic research and UX/UI design in an agile and lean environment for core SAAS, big data for email web, web app products, services and solutions.
- Supported cross-functional product team leads implementing UX research for Client Monitor, Email Optimization, Fraud Protection products, features and services.

#### Tools

Usertesting.com

Microsoft Suites

Adobe Suites

Hey Marvin

Chat GPT

Qualtrics

Dovetail

Lyssna

Axure

Figma

Slack

Miro

### **EDUCATION**

Pacifica Graduate Inst. 2005 – 2008; MFA Psychology Prescott College 1995 – 1998, B.F.A. Therapy

### **Certifications**

Measuring U
Sep 2021, Statistical UXR
General Assembly
Dec – Feb 2015: UXDI Bootcamp
Cooper U
Aug 2014; UXD